

Message Text

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61

ORIGIN COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 R

DRAFTED BY COM/BIC/OED/OPS/B.L.WHIPPLE

APPROVED BY EB/OCA/REP/EMCKEON

COM/BIC/OED/OPS/B.L.WHIPPLE

COM/BIC/OED/OPS/S.S.LEON

COM/BIC/OED/OBOD/R.E.COHEN

COM/BIC/OIM/R.RYDLUN

STATE/AF/W/H.K.WALKER

----- 021240

P 142120Z MAY 75

FM SECSTATE WASHDC

TO AMCONSUL IBADAN PRIORITY

INFO AMEMBASSY LAGOS

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E.O. 11652: N/A DECLASS ON RECEIPT

TAGS: BEXP, NI

SUBJECT: PRODUCT OPPORTUNITY: RURAL ELECTRIFICATION

--- (WESTERN STATE)

REF: (A) IBADAN 196; (B) IBADAN 0204; (C) LAGOS 0444;

(D) IBADAN 135; (E) STATE 083955

1. ELECTRIC CONSTRUCTION CO., INC., ORLANDO, FLORIDA, HAS VISITED USDOC/OPS AND ADVISE THEY ARE VERY INTERESTED IN OPPORTUNITY BUT DUE TO TIME FEEL THEY CANNOT PRESENT FACTUAL PROPOSAL.

2. THEY ARE CONTINUING PREPARATION AND REQUEST POSTPONMENT SO THEY CAN PRESENT IN PERSON BY MID-JUNE. THEY ALSO FEEL THEY SHOULD VISIT WITH OLUYEMI AND ALSO SITE OF PROPOSED WORK.

3. THEY ARE VERY INTERESTED IN LONG TERM COMMITMENT AND WISH TO CLARIFY SEVERAL IMPORTANT POINTS OF SPECIFICATIONS
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WITH OLUYEMI.

4. MR. JOHN HOWARD EXECUTIVE AND PRINCIPAL OF ELECTRIC CONSTRUCTION PLANS TO VISIT LAGOS AND IBADAN BY MID-JUNE WITH COMPREHENSIVE PROPOSAL. WILL ADVISE EXACT DATE LATER.

5. ELEC. CONST. WISH AUDIENCE WITH OLUYEMI AND ALSO WITH OYAWOYE REFTEL (A) DURING VISIT.

6. REQUEST POST ENDEAVOR TO OBTAIN DELAY CLOSE-OFF DATE TILL MID-JUNE AND ADVISE USDOC/OPS OLUYEMI'S COMMENTARY AND ACCEPTANCE OF DELAY. ELEC. CONST., MR. HOWARD, CABELING OLUYEMI DIRECT OF THEIR HIGH INTEREST IN PRESENTING THOROUGH PROPOSAL. KISSINGER

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Message Attributes

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Margaret P. Grafeld
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05 JUL 2006

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